

Astaro Appoints Andrew Fourie as sales director, UK and Ireland

Appointment demonstrates Astaro's continues focus and growth in the UK market.

Reading, UK (8th November, 2007) – Astaro Corporation (www.astaro.co.uk), a leader in delivering unified threat management (UTM) security appliances, today announced the appointment of Andrew Fourie as sales director, UK and Ireland. Fourie brings more than 12 years' experience in IT security and sales to the company and will play a key role in driving sales and developing new market opportunities as the company broadens its channel network and UK customer base.

Fourie's previous positions include Check Point Software Technologies, where he was sales director for the Enterprise Team. He joined Check Point with the acquisition of ZoneLabs, where, as UK and Ireland country manager, he was instrumental in growing the company's EMEA business, creating significant growth in his market and helping to make it the strongest EMEA territory. Prior to joining ZoneLabs, Fourie held positions at Clearswift and Tumbleweed.

Fourie commented, "As a long-standing IT security professional, I have understood the direction in which the security market is developing. Over the last few years there has been a move away from pure point-solutions and growing demand for consolidated offerings. This change in demand is demonstrated by the acceleration of growth within the UTM market. Astaro, as an established UTM player, presents a high value proposition to the channel and end-users and I am very excited about the opportunities my new role will bring."

Speaking on the new appointment, Walter Schumann, VP sales and service EMEA at Astaro, commented, "The UK and Ireland are key markets for Astaro. With the recruitment of Andrew, we have secured proven senior sales

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and country management experience as well as significant understanding of the security market. We are certain that this appointment will further enhance our reputation and market position within the region."

About Astaro

Astaro Corporation is headquartered in Burlington, Mass. and Karlsruhe, Germany. The Astaro Security Gateway, simplifying Email, Web & Network Security, has won numerous industry awards and is protecting over 30,000 networks in 60 countries. Astaro products are distributed by a worldwide network of more than 1,000 solution partners who offer local support and services. For more information, please visit www.astaro.co.uk

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