

## Astaro, An Innovator Advancing eXtensible Threat Management Solutions

'eXtensible Threat Management' defined in March 2008 is the next generation of UTM security

**Reading, UK (9th July, 2008)** - Astaro Corporation ([www.astaro.co.uk](http://www.astaro.co.uk)), a leading vendor of security appliances, is an innovator advancing the capabilities of the new eXtensible Threat Management (XTM) security platform. IDC, a leading provider of global research and advice launched the XTM concept in March 2008 after researching developments within the UTM market<sup>[1]</sup>. Astaro was a key research target for IDC, as the company is recognized as being at the forefront of innovation within the UTM market.

According to IDC, XTM platforms take security appliances beyond traditional boundaries by incorporating key management and networking features, along with advanced security options. Instead of security being a feature or an application on a networking platform, XTM appliances provide essential networking features and a centralised management console as part of a broader security solution that can support all of the networking needs for SMBs and distributed enterprises. The centralized management console allows network administrators to roll out network-wide changes such as licensing, upgrades, and adjustments to meet compliance requirements.

Jan Hichert, CEO at Astaro, said, "We founded Astaro to make security easier to manage by allowing business to control security risks with one integrated security appliance. Since IDC first defined UTM, many additional forms of risk have been introduced and we have always worked hard to develop our UTM security appliances to incorporate protection from whatever has come along. Though we may not have appreciated it, we have always strived to be an XTM vendor. It's taken IDC to help define this as a sector in which we have a leadership position."

Andrew Hanson, a research analyst at IDC, said, "The evolution of UTM to XTM solutions will perforate new areas of the corporate networks and vendors that want to compete must be on the cutting edge by incorporating innovative features into their UTM appliances. Astaro is definitely one of those vendors. The company's modular approach to network security as well as its fully virtualized security appliances make them an innovator in the market and a strong resource as we define XTM."

As UTM and XTM solutions develop, larger businesses are beginning to accept the single appliance solution for their corporate network. At the same time, the options for customers in the SMB market are constantly expanding. Consequently, no matter which customer segment vendors are targeting, they must create solutions that have the flexibility and innovation to fit the needs of each customer's unique environment.

### Images

For a 300dpi image of Jan Hichert, CEO at Astaro. Click here:  
[www.goodepress.com/astaro/astaro\\_jan\\_hichert1.jpg](http://www.goodepress.com/astaro/astaro_jan_hichert1.jpg)

<sup>1</sup> IDC Link: Doc # IcUS21154808, eXtended Threat Management Appliances: UTM's Future? Christian A. Christiansen, March 2008.

**About Astaro**

Astaro offers the most complete and easy to use Internet security appliances available. Combining best of breed applications, the proven quality of Linux and enterprise level performance, Astaro's award-winning products provide the latest protection with the best total cost of ownership. Software, hardware and virtual appliance offerings provide users the flexibility to meet a wide variety of deployment scenarios. Distributed by a growing worldwide network of more than 2,500 resellers, Astaro products protect over 35,000 businesses in 60 countries. Astaro, headquartered in Burlington, Massachusetts, USA and Karlsruhe, Germany, offers free downloads of its products at [www.astaro.co.uk](http://www.astaro.co.uk).

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<sup>1</sup> IDC Link: Doc # IcUS21154808, eXtended Threat Management Appliances: UTM's Future?  
Christian A. Christiansen, March 2008.