

News

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OrderWork's flexible resourcing augments Bechtle's services team

OrderWork, the on-site IT services provider, has announced a partnership with Bechtle, one of Europe's leading online resellers of computing products. Under the terms of the agreement, OrderWork will source IT specialists to meet customer demand for Bechtle's support and installation services.

Bechtle sells over 30,000 IT products online to business customers all over Europe and has consistently grown year upon year to become one of Europe's largest e-tailers. Bechtle will be using OrderWork's flexible resourcing service to augment the capability of its own technical team to fulfill the support requirements of its UK customers.

James Napp, sales director of Bechtle UK, said, "By partnering with OrderWork, we can offer a comprehensive suite of value added services to our customer base. OrderWork offers us the resources we need, whether for a particular geography or a specific skill set, which will ensure continuity in our service delivery. OrderWork have complimented our own technical team on a wide variety of implementations including PC and Server builds / installs, cabling and networking, ensuring that together we provide a high quality service".

Toby Strauss, executive chairman of OrderWork commented "We are delighted to be working with Bechtle. The need to provide IT services is increasingly important to retailers, not just in the UK but across Europe. It's great to see that our model is helping retailers in both the business & consumer sectors to cope with customers' growing IT service demands".

About OrderWork

OrderWork (www.orderwork.co.uk, www.orderwork.de) is an IT Services Marketplace, that delivers the best IT skills at competitive rates nationwide via a network of over 1,500 vetted suppliers. From a single source, OrderWork's clients can request resources for one hour or three months, enabling them to meet peaks in demand, service far-flung locations, and carry out major implementations. Our innovative platform and ratings of over 12,000 jobs enables OrderWork to source the highest quality engineer, in the city you want, with the certificates you need. Based in West London, OrderWork is venture-funded by Bessemer Venture Partners and Wellington Partners.

About Bechtle

Bechtle Direct (www.bechtle.co.uk) is one of Europe's leading IT e-commerce providers, offering over 30,000 products on which prices are updated daily. The company has sales offices in 9 countries including The Netherlands, Switzerland, Germany, Belgium, Austria, Spain, Italy and France. Bechtle Direct UK opened for business in the UK in 1998, and has grown consistently year-by-year. Bechtle was founded in 1983 and employs a workforce of 4000+ people with revenues of 1.4 billion Euros. Bechtle offers its 24 000 industrial, public sector and financial market customers a complete offering for all their IT infrastructure needs, independent of any manufacturer, all from a single source. Bechtle has been quoted on the stock exchange since 2000 and is also listed in the TecDAX technology index.