

Swyx Press Releases

SwyxExpress – The fastest path to Unified Communications

Pre-configured server package reduces time & complexity for channel

London, 05.03.2009 - Swyx a market-leading vendor of Unified Communications for SMEs has announced the availability of SwyxExpress, a server/hardware bundle that provides a complete, ready-made SwyxWare installation. The new Unified Communications (UC) package provides resellers with all the necessary hardware and software at an attractive price point and reduces costs in terms of installation time.

"With SwyxExpress we hope to support our channel partners so they can minimise the costs of procurement and installation, thereby maximising the the margin from the overall project." Ralf Ebbinghaus, Swyx's Executive VP Sales & Marketing explains. "In particular SwyxExpress could be very attractive to traditional PBX resellers that are looking to move into selling converged communications. The UC bundle eliminates the risk of selecting the wrong type of hardware and also decreases the capital outlay for SwyxWare installations."

The pre-installed SwyxWare is delivered without licenses - this enables the reseller to order depending upon need. Due to the pre-installed licensed Microsoft Windows server 2003 no Client ACCESS Licenses (CALs) are needed for users or terminals. SwyxExpress is available in two different hardware and language variants (German and English). On request the Bundle can also be supplied with pre-configured ISDN boards.

SwyxExpress is available in two variants depending upon enterprise requirements - SwyxExpress X20 and SwyxExpress X100. Here are the differences at a glance:

SwyxExpress X20

- Target group: up to 20 user, 8 Voice Channels
- Suitable for SwyxWare Essential or SwyxWare Compact
- Maximum number of ISDN boards: 1
- Available in two versions (without board or 1x QuadBRI)
- Form factor Midi Tower allows placement in the office or rack mounted
- Intel Main board, Green IT certified (80Plus)

SwyxExpress X100

- Target group: up to 100 user, 30 Voice Channels
- Maximum number of ISDN boards: 2
- Available in seven versions (without board, 1x QuadBRI, 2x QuadBRI, 1x SinglePRI, 1x SinglePRI+1x QuadBRI, 1x DualPRI, 1x DualPRI+1x QuadBRI)
- Rack Mounted (19 inch)
- SuperMicro server Main board, Green IT certified (80Plus)

SwyxExpress is available from beginning of March 2009. The recommended retail prices are 799 GBP for SwyxExpress X20 and 1398 GBP for SwyxExpress X100 (VAT excluded).